

**The perfect companion  
for both local  
and international**

- ⌘ Developers
- ⌘ Investors
- ⌘ Financial Institutions
- ⌘ Funds
- ⌘ Construction Companies
- ⌘ Surveyors
- ⌘ Consultants
- ⌘ And others...

**When you need to know....**

Up-to-the-minute data and in-depth analysis built on CB Richard Ellis' comprehensive databases and unrivaled experience in Vietnam – available now in a new quarterly format.

Vietnam's only quarterly property publications, the reports provide insights critical for evaluating, timing and taking advantage of Vietnam's diverse property opportunities.

**QUARTERLY  
REPORTS  
HCMC AND HANOI**



FOR MORE INFORMATION, PLEASE CONTACT:

**Ho Chi Minh City**

Unit 1301, Me Linh Point Tower  
2 Ngo Duc Ke, District 1  
T +84 8 3824 6125  
F +84 8 3824 8418

**Hanoi**

Floor 12A, Vincom City Tower B  
191 Ba Trieu, Hai Ba Trung District  
T +84 4 2220 0220  
F +84 4 2220 0210

**Danang**

Unit 6C, Indochina Riverside Tower  
74 Bach Dang, Hai Chau District  
T +84 511 2222 111  
F +84 511 2222 100

**CBRE**  
CB RICHARD ELLIS

[www.cbrevietnam.com/quarterlyreports](http://www.cbrevietnam.com/quarterlyreports)  
[quarterlyreports@cbrevietnam.com](mailto:quarterlyreports@cbrevietnam.com)

The Hanoi and Ho Chi Minh City Quarterly Reports provide one-stop access to CB Richard Ellis' market-leading data and analysis, enabling timely, informed decision-making on development, leasing and investment strategies, and offering subscribers a recurring tactical edge.

Available in English or Vietnamese, the reports cover the following areas:

### ECONOMIC OVERVIEWS

Overview of economic conditions in Vietnam and Ho Chi Minh City or Hanoi, with an eye towards factors impacting the property market and a review of infrastructure developments.

### OFFICE

Concise, detailed analysis of events and trends in the office sector, including rents, vacancy, new supply, demand, and leasing and development activity.

### RETAIL

Details of activity in one of the world's most appealing retail markets, including retail spending, new entrants, rents and leasing and development activity.

### HOTEL

Overview of hotel stock, detailed analysis of demand (including occupancy and average daily room rates) at 3-5 star hotels. Discussion of future supply and tourism trends.

### SERVICED APARTMENTS

Comprehensive overview and analysis of serviced apartment projects by location and grade, including rents, current and future supply, vacancy and supply-demand dynamics.

### RESIDENTIAL FOR SALE

Trends and activity in the condominium and villa sectors, including capital values, future supply, launches and completions, analysed by grade.

### INVESTMENT

Detailed insights into Vietnam's property investment landscape, including market dynamics, trends and activity.

### CONSTRUCTION COSTS

Davis Langdon & Seah Vietnam provide a detailed guide to current construction costs and outlook in this fast-moving market, critical to budgeting, fiscal modeling and development planning.

## ORDER FORM

Language	Market	One Quarter (excl. VAT)	Four Quarters (excl. VAT)
<input type="checkbox"/> English <b>OR</b> <input type="checkbox"/> Vietnamese	<input type="checkbox"/> Hanoi <b>OR</b> <input type="checkbox"/> Ho Chi Minh City	US\$1,500	US\$5,000
	<input type="checkbox"/> Both Hanoi <b>AND</b> Ho Chi Minh City	US\$2,500	US\$8,000
<input type="checkbox"/> Both English <b>AND</b> Vietnamese	<input type="checkbox"/> Hanoi <b>OR</b> <input type="checkbox"/> Ho Chi Minh City	US\$2,000	US\$6,000
	<input type="checkbox"/> Both Hanoi <b>AND</b> Ho Chi Minh City	US\$3,500	US\$10,000
		<b>Subtotal</b>	
		<b>+ 10% VAT</b>	
		<b>Total</b>	

*Price includes shipping. All purchases are subject to VAT (10%). Payment must be received via wire transfer prior to transmission of report. Proforma Invoices / Debit Notes will be electronically issued for each order. Red Receipts for companies with a VN tax code available upon request.*

**Purchaser Information**

Name:	title	first	last
Position:			
Contact:	phone	email	

**Company Information**

Company:			
Address:			
City:	Country:		
Postal Code:			
Phone:	Fax:		
VAT Code:	Applicable only if company located in Vietnam		

All payments should be sent to the following name and account:

**CB Richard Ellis (Vietnam) Co., Ltd.**  
**The Hongkong and Shanghai Banking Corporation – Ho Chi Minh City Branch**  
**Account no: (USD) 001.067834.001**  
**(VND) 001.067834.101**  
**VAT: 0302847667**

\*Please include your invoice / debit note number as a reference on the wire.

## VIETNAM'S ONLY COMPREHENSIVE QUARTERLY PROPERTY PUBLICATION

To order or for further details, contact:  
[quarterlyreports@cbrevietnam.com](mailto:quarterlyreports@cbrevietnam.com)  
[www.cbrevietnam.com/quarterlyreports](http://www.cbrevietnam.com/quarterlyreports)

### Ho Chi Minh City

Unit 1301, Me Linh Point Tower  
 2 Ngo Duc Ke, District 1  
 T +84 8 3824 6125  
 F +84 8 3824 8418

### Hanoi

Floor 12A, Vincom City Tower B  
 191 Ba Trieu, Hai Ba Trung District  
 T +84 4 2220 0220  
 F +84 4 2220 0210

### Danang

Unit 6C, Indochina Riverside Tower  
 74 Bach Dang, Hai Chau District  
 T +84 511 2222 111  
 F +84 511 2222 100

**CBRE**  
 CB RICHARD ELLIS